

**Water-Loss Management under Data Scarcity
Case Study in a Small Municipality in a Developing Country**

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9 **Water losses management under data scarcity. A case study in a small municipality from a**
10 **developing country**

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76 **Abstract**

77 Urban areas are facing challenges for the provision of public services, with water scarcity arising as
78 one of the main problems. A twin track approach of supply and demand management is essential
79 and water loss management contributes to reducing water demand. However, small municipalities
80 from developing countries have technical, information and financial limitations to locate and
81 monitor water losses. This paper presents the estimation of real and apparent losses in a small
82 municipality from a developing country in a data-scarce situation. For this, several tools were used
83 allowing data integration that resulted in a water balance, from which water losses were estimated at
84 46%, and four alternatives for water losses reduction were developed. A cost-benefit analysis and
85 financial indicators were estimated for the proposed alternatives, resulting in a saving of 19% of
86 water, a payback period of 3 years and an internal rate of return of 39%. The proposed strategies
87 have potential to improve water quantity and quality, the technical stability of the system,
88 enhancing utility performance, and water security.

89 **Keywords:** apparent losses, distribution network, EPANET, geographic information systems, real
90 losses, water loss management

91

92

93 **Introduction**

94 The increasing demand placed on water supply systems generates a wider pressure on water
95 resources (Couto *et al.*, 2015), which is critical, taking into account population growth, reduced
96 surface and groundwater availability (Muthukumaran *et al.*, 2011), and climate variability, that
97 increase drought episodes that in turn affect water quality. Water scarcity has become a serious
98 environmental problem (Pérez-Urdiales *et al.*, 2016). Currently, two thirds of the population live in
99 regions which suffer water scarcity, at least once a year (WWAP, 2017). In this scenario, water use
100 efficiency and conservation are priority alternatives to achieve Sustainable Development Goals
101 (SDGs) for 2030, such as ensuring universal access to drinking water and reducing the number of
102 people suffering from water scarcity (UN, 2015).

103 Several strategies are available for water use efficiency in the urban sector (Bello-Dambatta *et al.*,
104 2014), including water saving technologies at the household level, such as efficient washing
105 machines, and dual-flush toilets; low-flow showers and faucets; and promotion of water
106 conservation practices. However, the effectiveness of these technologies depends on the
107 introduction of conservation habits and behaviour change among people (Pérez-Urdiales *et al.*,
108 2016). Other options include decentralized greywater reuse (GWR) and rainwater harvesting
109 (RWH) (Matos *et al.*, 2014). However, implementation of these options requires policies and
110 regulations in place, setting uses, technical norms and quality standards, together with economic
111 incentives and capacity building for professionals in the building sector (Oviedo-Ocaña *et al.*,
112 2018).

113 Water loss management in the distribution network is another alternative to reduce demand in water
114 supply systems (Samir *et al.*, 2017). The compensation of water losses represents increasing water
115 supply at the source. Control and reduction of water losses is one of the biggest problems in the

116 management of the water distribution network in the world, and constitutes a climate change
117 adaptation strategy to face climatic variability phenomena (Cavaliere *et al.*, 2017).

118 Water losses in the distribution network can be divided in real and apparent; real losses are related
119 to leaks in pipes, nodes and fittings, that can be associated to wrong connections, pipe corrosion,
120 mechanical damage due to excessive loads, excavations, soil movement, high hydraulic pressure,
121 pipe age and inadequate installation of pipes (Puust *et al.*, 2010). Apparent losses include
122 unauthorised consumption, customer meter inaccuracies; and data handling and billing errors (Al-
123 Washali *et al.*, 2016).

124 With regards to the estimation of real losses, according to Puust *et al.* (2010), most methodologies
125 related to leak management, such as Minimum Night Flow (MNF), the leak reflection method
126 (LRM) and SCADA systems can be classified as methods for evaluation, detection and control in
127 order to: i) quantify the amount of water loss; ii) identify critical leakage points; and iii) effectively
128 control the actual and future level of leaks.

129 Despite the importance of assessing losses in water distribution systems and the increasing interest
130 in the optimal control of the distribution network to improve operational performance (Sankar *et al.*,
131 2015), systems in some contexts suffer from scarce infrastructure for monitoring and measuring
132 flow and pressure in the network. The situation is even more critical in small municipalities from
133 developing countries that have limited financial resources and lack of technical and decision
134 support tools (Mazzolani *et al.*, 2017). This makes difficult to collect the information required to
135 quantify and understand the magnitude of the water loss phenomenon, assess the costs and benefits
136 of technical and managerial strategies and thus, prioritize investments (Xu *et al.*, 2014).

137 Methodologies and models for analysis, monitoring and detection of water losses in the supply
138 network have been proposed for developed countries, contributing to optimization, and improved
139 decision-making (Sharma and Vairavamoorthy, 2009). In developing countries, there are reports of

140 water loss assessment or management initiatives in Southeast Asia (Araral and Wang, 2013; van
141 den Berg, 2015) and Africa (Mutikanga *et al.*, 2009; Harawa *et al.*, 2016; Ndunguru and Hoko,
142 2016; Hoko and Chipwaila, 2017). In contrast, there is a limited number of studies focused on Latin
143 American countries. Despite the existence of some experiences, implementation of water loss
144 assessment and control in small municipalities from developing countries is scant and challenging
145 since the methodologies demand the availability of infrastructure, technical capacity and data that
146 most of the time are not available (Sharma and Vairavamoorthy, 2009; Mutikanga *et al.*, 2011). For
147 these reasons, low-cost and easy to implement systems are required to estimate water losses, plan
148 technical interventions (e.g. pressure control, renovation and rehabilitation), and allocate resources.

149 This research estimates real and apparent losses in a water system serving a small municipality from
150 a developing country, in a context characterized by limited data and deficient water availability in
151 the dry season. For this, a water balance was carried out in the distribution network, using a range
152 of techniques for data collection, processing and analysis. The data were integrated using
153 Geographical Information Systems (GIS) to determine the users' water demand. Alternatives for the
154 management of real and apparent losses were technically proposed and financially assessed.

155 **Methodology**

156 The research was carried out in three phases: i) physical characterisation of the system and water
157 demand estimation (Basic data); ii) quantification of real and apparent losses (water balance); and
158 iii) formulation and testing of water loss management strategies. Figure 1 presents the
159 methodological summary.

160 ***Description of the studied system***

161 The studied system is located in the municipality of Malaga (Santander – Colombia), which has a
162 population of 20,830, served by a water supply system with 5,251 urban customers registered by

163 March 2017, according to the records of the water service provider. These customers are linked to
164 properties classified by the local authority according to strata, which are categories based on the
165 socioeconomic conditions from stratum 1 to stratum 6, (i.e. 1 and 6 represent the lowest and highest
166 socioeconomic level, respectively). In Colombia, stratification is a constitutional mandate carried
167 out to charge differentially for public services (DANE, 2019). The system was divided into three
168 independent service sectors (Figure 2).

169

170 This study focused on Sector 1, with 88.8% of the system customers (4,662), being the most
171 representative of the population. Sector 1 is equipped with a bulk meter, customer meters and is
172 completely fed by only one of the two Water Treatment Plants (WTPs). Sectors 2 and 3 are smaller,
173 and have their own treatment systems (ECOCIALT S.A.S., 2014). These sectors are separate from
174 sector 1.

175 The WTP for Sector 1 provides 43.07 L/s (ECOCIALT S.A.S., 2014) and has four storage tanks
176 (2,014 m³). There is a gravity-fed distribution network starting with 10 inch PVC transmission
177 main. There is a 10 inch Woltman bulk flow meter and the system has eight water storage tanks
178 without disinfection, that are used in times of drought.

179 For this study, due to the data-scarce situation, several assumptions were considered. These
180 assumptions are listed below and further described in the appropriate sections in the methodology:

- 181 • Unbilled authorized consumption was set equal to zero since the utility established a policy
182 indicating all consumptions must be billed, regardless the type of customer.
- 183 • Unauthorized consumption was considered zero in the water balance, since the utility
184 lacked information on illegal users or theft.

- 185 • Real volume used to establish customer meter inaccuracies was calculated considering a
186 percentage of error in meter readings of 3.1%, based on reports from the Water and Sewerage
187 Master Plan (WSMP) (Fundación Bolívar, 2004).
- 188 • This study adopted the literature values for estimating the leakage night flow. It was
189 assumed that 6% of the whole supplied population was active during the night, with a consumption
190 of 10 L/person/hour (McKenzie, 1999). In addition, it was considered that due to the lower
191 hydraulic pressure during the day, diurnal leakage was 75% of night leakage (Jiménez, 2003).
- 192 • The exponent N1 used to estimate the real losses reduction was based on literature
193 recommendations: 1.5 for distribution networks from flexible materials such as PVC (Gomes, 2011)
194 and 0.5 for rigid materials as asbestos-cement (Cassa *et al.*, 2010). This approach was adopted due
195 to the lack of information such as burst frequency, required to implement more detailed RI
196 reduction models (Sewilam and Rudolph, 2011).
- 197 • Cost-benefit analysis of alternatives did not consider costs related to maintenance as there
198 was not enough technical and field data such as burst frequency, pipeline leaks, overflow of the
199 mains and general maintenance costs. The costs associated with the revenue loss caused by the
200 reduction on the actual water demand which is pressure-dependent (Kanakoudis and Gonelas, 2016)
201 were not included either.

202

203 *Water supply system data*

204 The record of the type and characteristics of the pipes and their hydraulic accessories was updated
205 for this research, based on the review of the municipal WSMP proposed in 2004 (Fundación
206 Bolívar, 2004), complemented with records from repositioning and installation of main pipes,
207 service connections and fittings, developed in 2012 (T&MO Ltda., 2012). The information from

208 2004 and 2012 was checked, including the new network characteristics. These data were linked to
209 addresses, and an estimation of lengths, pipe diameters, fittings, and the geometric layout of the
210 distribution network was obtained. For updating the information from 2012 to 2017, a workshop
211 was developed with the distribution network operator, who through social mapping techniques,
212 completed information of the distribution networks, in relation to changes, and repairs.

213 The analysis of water demand in the system was carried out for the period between October 2016
214 and March 2017. For this, the customers' records and water consumption records were collected
215 and analysed using the providers' database. The customers' water consumption was established
216 from the assessment of the average amount charged to each subscriber, during the analysed period.
217 Since the utility lacked a GIS, an address geocoder was developed, using ArcGIS, where the
218 customers and their water consumptions were spatially located. Thus, the water demand at nodes
219 was established, as a function of the customers' location to obtain a hydraulic scenario close to the
220 conditions in the distribution network. This process included: i) determine the list of postal
221 addresses, adapt the GIS with geocoding function and have maps of the roads; ii) location of
222 addresses, which convert textual descriptions of locations into geographical entities; and iii)
223 database comparison, in which the road infrastructure information and the standardized address
224 records were related.

225 As result, the spatial location of each subscriber was obtained, and spatial relations were established
226 in ArcGIS (spatial join), where the network nodes were linked to all the layer attributes (i.e.
227 customers' data).

228 ***Estimation of water losses in the distribution system***

229 The estimation of water losses was developed according to two approaches: Top-down and Bottom-
230 up (Mazzolani *et al.*, 2017). The Top-down approach provides general information on the losses,
231 without differentiation between real and apparent losses. For this, hystorical records from bulk

232 meters and customers' meters are required. The Bottom-up approach allows estimation of losses
233 associated with leaks, using the MNF (Mazzolani *et al.*, 2017). For our water losses estimation, the
234 volume of real losses obtained from the Top down water balance was controlled through Bottom-up
235 calculations based on the analysis of MNF. In this regard the Bottom up approach was used as a
236 check. However, since MNF requires extensive data on the distribution network, which is difficult
237 to obtain for the present case study, several assumptions were made based on recommendations
238 from the literature and the conditions of the studied system. For the general desegregation of the
239 losses, the methodology of the International Water Association (IWA) was used (Lambert, 2002;
240 Lambert *et al.*, 2014). This methodology includes calculation or estimation of the following items:

241 1. System input volume

242 2. Authorized consumption

243 • Billed authorized consumption

244 • Unbilled authorized consumption

245 3. Apparent losses:

246 • Theft of water and fraud

247 • Meter inaccuracies

248 • Data handling errors

249 4. Real losses

250 • Leakage in transmission mains, distribution mains, reservoirs, overflows, and customer service
251 connections

252 Detailed explanation of these items can be found in Lambert *et al.* (2014), or Al-Washali *et al.*
253 (2016). The procedure to obtain the items required in the water balance methodology for the present
254 study are explained as follows:

255 **System input volume** (SIV) was established using historic records from volumes supplied into the
256 WTP. Due to the lack of daily continuous records during the analysed period, monthly data were
257 obtained from the summation of 448 daily records of volume delivered to the system, registered by
258 the utility, distributed according to the different months.

259 **Authorised consumption** (Ac) was calculated by summing ***Billed authorised consumption*** (Bac)
260 and ***Unbilled authorised consumption*** (Uac). Bac included ***Billed metered consumption*** (Bmc) and
261 ***Billed unmetered consumption*** (Buc). The former (Bmc) was obtained from working customers'
262 meters, while the latter (Buc) was obtained from customers' meters working improperly (i.e.
263 making it impossible to take actual consumption readings). For Buc, bill came from the average of
264 the six months previous records, obtained and processed from the utility database.

265 The ***Uac*** is comprised of ***Unbilled metered consumption*** and ***Unbilled unmetered consumption***. It
266 includes consumption regarding firefighting, flushing of mains and sewers, cleaning of suppliers,
267 storage tanks, filtering of water tankers, water taken from hydrants, street cleaning, watering of
268 municipal gardens, among others, and it is typically a small component of the water balance
269 (Lambert, 2002). In this case, the utility established a policy indicating all consumptions must be
270 billed, regardless the type of customer. Therefore, Unbilled authorized consumption was set equal
271 to zero.

272 **Water losses (L)**: was calculated as the difference between SIV and Ac (Equation 1). Such losses
273 are classified as ***Apparent losses*** (Al) and ***Real losses*** (Rl) (Equation 2).

274
$$L(m^3/month) = SIV - Ac \quad (1)$$

275
$$L(m^3/month) = Al + Rl \quad (2)$$

276 Regarding Al , these are divided in *Unauthorized consumption (Uc)*, *Data handling and billing*
277 *errors ($Dhbe$)* and *Customer meter inaccuracies (Cmi)*:

$$278 \quad Al(m^3/month) = Uc + Dhbe + Cmi \quad (3)$$

279 With regards to the Uc , the utility lacked information on illegal users or theft, for this reason, this
280 item was included as zero in the water balance. In relation to Cmi , customers' meters tend to under-
281 register consumption over time (Al-Washali *et al.*, 2016). This item was obtained from the real
282 volume of consumption, calculated using the monthly readings of the customers' meters working
283 properly, and the the typical measurement error of the used meters, i.e. as follows:

$$284 \quad Rv(m^3/month) = Bmc * \left(1 + \frac{\% error}{100}\right) \quad (4)$$

285 Where, Rv is the real volume from customers with readings and Bmc is the billed volume for
286 customers with meter readings. The percentage of error was assumed as 3.1% based on reports from
287 WSMP (Fundación Bolivar, 2004). Thus, Cmi were estimated by subtracting the monthly billed
288 volume of customers with readings from the real monthly volume for these customers, i.e. as
289 follows:

$$290 \quad Cmi(m^3/month) = Rv - Bmc \quad (5)$$

291 Regarding $Dhbe$, customers with consumptions billed as the average of historical consumption were
292 identified in the utility database. This situation was associated to poorly functioning customers'
293 meters, which make impossible their monthly readings to be made. Likewise, the causes that
294 motivate this situation and the status of the customers' meters were recorded. Additionally, the
295 average consumption of a customer in each stratum was determined, analyzing the utility's
296 database. For this system, each customer in socioeconomic stratum 1 had an average consumption
297 of 7.2 m³/month. This value was assigned to all the customers who had billed consumptions
298 obtained as the average of historical consumption, resulting in an estimate of the total volume that
299 should be billed to these customers according to consumption per stratum (TVb) (Equation 6).

300
$$TVb (m^3/month) = Nac * a_v c . \quad (6)$$

301 Where $N_{a_v c}$ is the number of customers with average consumption, and $a_{v c}$ is the average
 302 consumption from the customers with readings. Then, the volume billed to customers with average
 303 historical consumption $Vbca_{v c}$ was subtracted from TVb (Equation 7), obtaining the Dhbe volume.

304
$$Dhbe (m^3/month) = TVb - Vbca_{v c} \quad (7)$$

305 Finally, **RI** were estimated. These losses included: a) *Leakage on transmission or distribution*
 306 *mains*; b) *Leakage on service connections*; and c) *Leakage and overflows on utility's storage tanks*.
 307 **RI** were calculated by subtracting **AI** from the volume of **L** (Equation 8):

308
 309
$$RI (m^3/month) = L - AI \quad (8)$$

310 To check **RI** obtained from Equation 8, the MNF, which has been widely used as the most accurate
 311 method to assess **Real losses**, was adopted (Babić *et al.*, 2014). This method is typically used in a
 312 District Metered Area (DMA), a hydraulically isolated part of the network, with a permanent
 313 boundary, usually defined by the closure of valves, in which the quantities of water entering and
 314 leaving the area are metered, and that include between 500 and 3000 customer service connections
 315 (Karadirek *et al.*, 2012). This methodology was applied to the study of Sector 1, despite having
 316 4662 connections, which is above the recommended range, since this was the sector that provided
 317 the other recommended characteristics (hydraulic isolation, permanent boundary, and metering).
 318 MNF considers that leakage in the supply sectors can be estimated when the flow is at its low level
 319 (i.e. 1:00AM - 4:00AM), when customer demand registers the minimum value, and thus, leakages
 320 are the main component of the flow (Cheung *et al.*, 2010). The leakage flow was estimated using
 321 Equation 9 (Tabesh *et al.*, 2009):

322
 323
$$Qnf (m^3/hour) = Qmnf - Qlnf \quad (9)$$

324 Where Q_{nf} is the net night flow (leakage), Q_{mnf} and Q_{lnf} , are the minimum night flow and the
325 legitimate night flow, respectively. To obtain Q_{mnf} , flow measurement campaigns were
326 undertaken at the outlet of the treatment plant between 1:00AM and 3:00AM. To obtain an accurate
327 Q_{lnf} rigorous field investigations need to be undertaken to ascertain the number of possible night
328 users (Al-Washali *et al.*, 2016). When these studies are not possible, literature values can be used.
329 This study adopted the literature values where 6% of the whole supplied population is active during
330 the night, with a consumption of 10 L/person/hour (McKenzie, 1999).. In addition, it was
331 considered that due to the lower hydraulic pressure during the day, diurnal leakage (Q_{dl}) will be
332 75% of night leakage (Jiménez, 2003) (Equation 10).

333

$$334 \quad Q_{dl} \text{ (m}^3\text{/hour)} = 0.75 * Q_{nf} \quad (10)$$

335 The consumption pattern for the system was considered based on the modulation curve (Blanco and
336 Celis, 2017) . For the low consumption hours, the total leakage was estimated using the
337 measurement of the night flow and for the diurnal hours, it was estimated considering the
338 percentage in relation to the night leakage.

339 ***Alternatives for water loss reduction***

340 The information from the water balance allowed proposing strategies to improve the performance of
341 the water supply system, including activities for the control and reduction of apparent and real
342 losses.

343 **Alternatives to reduce Apparent losses**

344 Customer meter renovation and detection of illegal users were proposed. Customer meter
345 renovation could contribute to reducing the inaccuracies associated to the aging of these devices,
346 together with the low sensitivity at the start, which are characteristic of some meters. In this study,

347 customers with incorrectly working meters were identified, using georeferenced data obtained in the
348 first stage of the study, and a map was prepared with the location of these customers. Regarding
349 strategies for detection of illegal users, this study identified users with consumption below 25% of
350 the average consumption within the analysis of the historic records of legal users, in each
351 socioeconomic strata. These users were spatially located, providing the utility with tools to
352 corroborate the composition and occupancy, consumption records, meter and service connection
353 status (Jiménez, 2003).

354 *Alternatives to reduce Real losses*

355 To tackle RI in this system, Pressure Management (PM) was proposed. PM keeps the pressure
356 within a desirable range throughout the supply period (Haider *et al.*, 2019), and it is recognized as
357 one of the most efficient and cost-effective measures available to water utilities (Nicolini and
358 Zovatto, 2009) to reduce leakage and bursts on mains, limiting water losses (Darvini and Soldini,
359 2015). For this, the physical configuration of the network was obtained from the developed GIS,
360 and integrated through a model built using the freely available hydraulic network simulation
361 software EPANET (Rossman, 2000).

362 For model building, data from ArcView and EPANET were linked using the GISRed extension,
363 intended for water distribution network modelling and calibration (Alzamora *et al.*, 2004). This
364 linkage automatically provided a characteristic network topology in EPANET (e.g. pipe diameters,
365 coordinates of nodes, pipes, pipe lengths), which was complemented with the fittings (e.g. control
366 valves, tanks, reservoirs) (Motiee *et al.*, 2007). In addition, a consumption modulation curve was
367 prepared (Blanco and Celis, 2017) to obtain the behavior of the hourly population water demand.

368 A preliminary calibration process for the hydraulic model was carried out, in which pressure values
369 measured in the network were compared to the pressures provided by the model in different
370 locations. This was done for a typical day and for a low demand day. This process showed

371 variability between the two datasets, but this variability was constant in different network locations.
372 Blanco and Celis (2017) show the comparison between these values. Although the calibration
373 process was not developed exhaustively, the hydraulic model allowed identifying high and low
374 pressure zones in the system. These zones were consistent with pressures measured in the network.

375 With regards to the prioritized renovation of pipes, five criteria regarding pipe characteristics were
376 considered: age, break history, diameter, material and average pressure (Tlili and Nafi, 2012). These
377 data were spatially located and analysed using GIS to identify the pipes that under the selected
378 criteria had greater tendency to suffer breaks or structural damage.

379 A search using ArcMap was conducted according to the criteria defined and clusters of similar
380 characteristics that showed critical conditions were identified and, priority replacements were
381 defined to improve the system performance.

382 Sectorization of the system was proposed according to hydraulic criteria: i) range of pressure
383 between 15 and 60 m (MVCT, 2017), looking for smaller sectors having different pressure regimes
384 (Nicolini and Zovatto, 2009); ii) areas between 5 and 15% of the total service area (i.e. to control
385 infrastructure and leaks); iii) similar topographic conditions, regular shapes, boundaries defined
386 considering geographical features (e.g. canals, rivers, waterways); and iv) similar socioeconomic
387 conditions and customer category (Jiménez, 2003). Having analysed the pertinent criteria, the
388 principal pipe to supply the different areas and the districts were defined, checking the boundaries
389 and the effectiveness of the pressure reduction achieved, using the EPANET hydraulic simulation
390 model to check the hydraulic performance of the proposed changes.

391 ***Financial assessment of alternatives***

392 A cash flow analysis was carried out for three different alternatives to assess their financial
393 feasibility: Alt1 customer meter renovation, (reduction of AI), Alt2 pipeline renovation and
394 sectorization (reduction of RI), and Alt3 simultaneous implementation of Alt1 and Alt2.

395 For Alt2 and Alt3, the reduction of RI associated to PM interventions was established using a
396 simple pressure relationship (Equation 11) proposed by Thornton (2003) and widely used in the
397 literature (Vicente *et al.*, 2016).

$$398 \quad \left(\frac{L_0}{L_1}\right) = \left(\frac{P_0}{P_1}\right)^{N1} \quad (11)$$

399 The losses relation $\left(\frac{L_0}{L_1}\right)$ corresponds to the leak reduction rate, $\left(\frac{P_0}{P_1}\right)$ is the pressure reduction and
400 $N1$ is the leakage exponent that shows interdependency of leakage on pressure. Field and
401 laboratory studies have found that the exponent $N1$ lies within the range of 0.5 – 1.5 (Thornton and
402 Lambert, 2005). For the current study, $N1$ was set at 1.17 as a result of a weighted average
403 corresponding to the proportion of asbestos-cement (AC) and PVC pipes in the network, taking $N1$
404 as 1.5 for PVC (Gomes, 2011) and 0.5 for AC (Cassa *et al.*, 2010). This approach was adopted due
405 to the lack of information such as burst frequency, required to implement more detailed RI
406 reduction models (Sewilam and Rudolph, 2011).

407 Finally, a cost-benefit analysis was prepared for a 15-year period, recommended lifetime for meters
408 and pipelines (Sewilam and Rudolph, 2011) and used in other studies (e.g. Kanakoudis and
409 Gonelas, 2016). The annual income of water utilities, considering the reduction of SIV , was
410 obtained multiplying the saved water volume by the unsubsidized fee charged to the users, which
411 represents the avoided cost of energy and water treatment. This value includes an annual inflation of
412 4.16%, according to the average change over the last 10 years on the consumer price index (CPI) in
413 Colombia (DANE, 2018). The costs involved in the financial assessment were initial investments at
414 year zero related to: for Alt1, replacement of poorly functioning meters (purchase, transport and

415 installation of new meters); for Alt 2, replacement (purchase, transport, and installation of pipes,
416 fittings, pressure valves, and bulk meters) of pipes operating under the most critical conditions that
417 could generate leaks. The cost of replacing the pavement of roads was also considered for Alt 1 and
418 Alt 2. Costs related to maintenance were not included as there was not enough technical and field
419 data such as burst frequency, pipeline leaks, overflow of the mains and general maintenance costs.
420 The costs associated with the revenue loss caused by the reduction on the actual water demand
421 which is pressure-dependent (Kanakoudis and Gonelas, 2016) were not included either. The
422 benefits considered on the financial assessment were limited to the water savings potentially
423 achieved with the implementation of the different alternatives, which results in reduced *SIV*. The
424 indicators: net present value (NPV), using a discount rate of 3.51% as recommended for
425 environmental projects in Colombia (Correa, 2009); payback period (PP), to measure how long it
426 will take to recover the initial investment; and internal rate of return (IRR) (the discount rate that
427 produces a level of the NPV equal to zero) were estimated.

428 **Results**

429 *Characterisation of the distribution network*

430 It was found that distribution network was made of AC -10,497 m (33%)- and PVC pipes -21,737 m
431 (67%). Pipe diameters were between 2" and 10", and customer service connections had diameters
432 between 1" and 1.5". The network was complemented with elbows (222), reductions (48), tees
433 (446), crosses (82), hydrants (35), and isolation valves (157). There were not records of air valves,
434 pressure reducing valves, or purge valves (see Figure 3).

435

436 Table 1 presents the distribution of customers according to category and their monthly average
437 consumption. Residential customers were 88.8% of the total customers and had the highest monthly
438 *Bac* (83.2%).

439 The majority of customers consumed between 10 and 20 m³/month (see Table 2), which is
440 consistent with the Colombian technical regulation for municipalities with this population size (i.e.
441 15 m³/customer/month) (MVCT, 2017).

442

443 Figure 4 shows the spatial location of all customers. The database included customer name, monthly
444 consumption, customer category, stratum, and customer meter status. A spatial relation was
445 established between georeferenced customers and network nodes. This relation allowed stablishing
446 the water demand at each node, which was approximately 186 m³/month (i.e. 0.072 L/s). This
447 demand was obtained as the monthly average for the analysis period.

448 ***Water balance for the distribution system***

449 *SIV* was 118,982 m³/month (\pm 6,162 m³/month), as shown in Table 3.

450

451 *Ac* on average was 63,624 m³/month. With regards to *Bmc*, from all the billed consumption, a
452 proportion was from customer meters working properly. Table 4 includes the distribution of
453 customers with records and their consumption, where the average measured volume was obtained
454 for the analysis period, and it was approximately 44,443 m³/month.

455 The *Buc* was 19,182 m³/month, which indicates that, from *Ac*, around 30% was billed with average
456 consumption values. As explained in the methodology section, since all the customers in this system
457 were billed, regardless of their category, *Uac* was zero (0).

458 The average monthly volume of losses in the system was estimated at 55,358 m³/month, equivalent
459 to 46% of the *SIV*.

460 In relation to *Al*, those associated with customer meter inaccuracies were established with a volume
461 of 1,378 m³/month. *Al* due to Dhbe, were associated to 1,331 customer meters poorly functioning,
462 from which 1012 were stopped, 108 needed readings to be checked, 122 lacked the meter, 9 meters
463 were covered, 4 had broken tachometer, 71 were in poor conditions, 2 were inverted and 3 were cut.
464 Synthesizing, 76% of customer meters were working incorrectly. The volume loss due to customer
465 meter inaccuracies is detailed in Table 5. Besides, customers with uninhabited households, which
466 theoretically should not have consumption values but did, were considered. Likewise, lost volumes
467 linked to customers with working meters registering zero consumption during all the analysed
468 period were included.

469 The negative value on the covered meter category means that a quantity above the estimated
470 consumption of these customers were charged. Thus, taking to account, losses due to Dhbe (2,096
471 m³/month) and records of the billed volume for users with inhabited premises (i.e. 927 m³/month),
472 the value of *Al* due to Dhbe was 3,024 m³/month. Consequently, the total *Al* were 4,402 m³/month.

473 Finally, real losses were estimated at 50,956 m³/month. Table 6 presents a synthesis of the water
474 balance for the analysis period.

475 ***Real losses in the distribution system***

476 Based on the criteria and steps detailed in the Methodology, the MNF analysis provided a value for
477 *Qmnf* of 95 m³/hour. Taking into account the number of customers (4,662) and the population
478 (16,783 inhabitants) in the analysed sector (Sector 1, 88.8% of the total population) (ECOCIALT
479 S.A.S., 2014), legitimate night users were estimated at 1,007 people (6% of the population). The
480 consumption in the system during the hours of minimum demand, using the reference value of 10
481 L/percapita/hour was 10.07 m³/hour, and provided a *Qnf* of approximately 84.9 m³/hour.

482 According to the modulation curve of consumption, the minimum consumption occurred during the
483 period between 21:00 and 5:00 hours, being the night leakage flow volume 679 m³. For the
484 remaining time (between 5:00 and 20:00), the leakage flow was assumed at 75% of the night
485 leakage, 64 m³/hour. Thus, the leakage volume estimated for the diurnal hours was 1,019 m³. This
486 way, total leakage in a typical day was estimated for a daily leakage flow of 1,699 m³/month. This
487 information was extrapolated for a monthly period, to estimate the volume of technical losses or
488 real losses in the system, that was found as 50,959 m³/month. This value was similar to that
489 obtained from the water balance (50,956 m³/month).

490 Finally, the ratio of *SIV* and *L* was established for the analysis period at 46%, which is a value
491 significantly above the standard set by the National Authority of Water and Sanitation from
492 Colombia (25%) (MVCT, 2017).

493 ***Alternatives for water loss reduction***

494 Based on the previous results, alternatives were proposed to reduce *Al* and *Rl* as described below:

495 **Renovation of customer meters**

496 The renovation of customer meters was identified as a potential alternative to improve system
497 performance and data accuracy to assist with further modelling. Figure 5 shows the location of the
498 1,331 devices with problems, prioritized for a renovation program.

499 **Detection of water theft**

500 Figure 6 includes the spatial location of the customers with consumption less than 25% of the
501 average per category, excluding from this group, customers with low consumption due to poorly
502 functioning meters. According to these criteria, 274 customers could be potentially participating in
503 water theft. From this, 125 were stratum 2 and 83 were commercial customers.

504 **Pressure management**

505 The hydraulic model in EPANET allowed identifying pipes in the distribution network with issues
506 of pressure or velocity (Figure 7).

507 Pipes were selected and clustered in relation to the most critical conditions that could generate
508 breaks and leakage and thus, could be prioritized for renovation: a) pipe age: above 40 years; b)
509 break history: yes; c) pipe diameter: 2 to 6 inches; d) material: AC; and e) average pressure: less
510 than 15 m and higher than 60 m. Pipes with these characteristics had a total length of 1,526 m
511 (Figure 8).

512 Further to this, sectorization of the distribution network was carried out considering the criteria of
513 reducing pressures, and defining areas with similar hydraulic characteristics (e.g. pressure, velocity,
514 topography). The proposal of pressure areas includes the installation of isolation valves, bulk
515 meters, and pressure reducing valves. Figure 9 shows the improvement proposal selected. Table 7
516 describes the proposed PM interventions.

517

518 With the proposed sectorization, the current maximum pressure in the low demand hours will
519 reduce from 101 m to 71 m, and the average pressure will reduce from 64 m to 44 m. Figure 10 and
520 Figure 11 provide pressure maps, depicting the pressure distribution at the time of the study and the
521 pressure with the sectorization.

522 ***Financial assessment of the alternatives***

523 Table 8 summarizes the cash flow projection for a 15-year period after the implementation of the
524 different alternatives proposed (Alt 1, Alt 2 and Alt 3). Each different alternative results in a reduction
525 of *SIV*, when compared to the initial state. For the financial analysis of Alt1, the replacement of the
526 1331 customer water meters was considered, presuming a total reduction in AI of 4,402 m³/month.

527 This assumption was made because there was not a reliable database that included information such
528 as the age of the water meters, and their performance in terms of water consumption under-
529 registration. These data are usually collected with constant monitoring of the water meters conditions,
530 through failure patterns and testing. Ideally this information would allow an accurate calculation of
531 the water losses reduction. Lack of information has been a common factor in other studies from
532 developing countries (Couvelis and van Zyl, 2015). However, the initial total *AI* reduction assumption
533 could be valid since this volume (3.7%) represents only a 8% of the total water losses of the system
534 (46%).

535 In Alt2, the replacement of 1,526 m of existing AC pipelines for new PVC pipelines (typically used
536 in water systems from developing countries), and the installation of valves and flow meters to carry
537 out the sectorization were considered. As a result, the average system pressure drops from 64 m to
538 44 m, and given the initial real losses $L_0 = 50,956$ (42.86%) m^3/month , applying Equation 11, a L_1
539 value of 32,817 (27.58%) m^3/month was obtained, giving a 15.24% of loss reduction. This is a
540 conservative value of *RI* that would still be above the standards according to Colombian and
541 International regulations. As explained before, Alt3 integrates Alt1 and Alt2.

542 According to the financial analysis, by year 5, each of the alternatives have generated a positive net
543 cash flow.

544

545 **Discussion**

546 Losses in the water distribution system were estimated at 46%, higher than the standard set by the
547 Colombian regulation (25%) (MVCT, 2017), but consistent with typical values from Colombia,
548 which are around 43% (DNP, 2017), Latin America and The Caribbean (40 – 55%) (Berg, 2008)
549 and for developing countries (40 – 50%) (Kingdom *et al.*, 2006). Real losses were 92% of the total

550 losses, a value considerably above than that reported for developed countries such as France (25 -
551 50%) (Garcia and Thomas, 2003), Germany (5%) and Bulgaria (50%) (Egenhofer *et al.*, 2012).

552 Concerning apparent losses, it was proposed that the renovation of customer meters and identifying
553 areas with greater problems for service monitoring and the detection of potential illegal users could
554 be further analysed to discern the causes of their low consumption. Despite the values found, the
555 estimation of apparent losses in the water balance method has limitations, since it depends on
556 several assumptions that are not always applicable to systems in developing countries, as well as the
557 lack of a more objective methodology (Al-Washali *et al.*, 2016). This is an aspect that must be
558 refined and further studied. For example, in this case, illegal users were not considered in the water
559 balance due to lack of data, and this could be an important component of losses in developing
560 countries (González-Gómez *et al.*, 2011), where levels of 10% billed water have been
561 recommended to be used for the estimation of this component (Mutikanga *et al.*, 2009).

562 In relation to activities to control and reduce real losses, rehabilitation of pipes is one of the most
563 important factors influencing the water industry worldwide (Cavaliere *et al.*, 2017). In this research,
564 a prioritized rehabilitation of the pipes with the most unfavourable operational conditions (pressure,
565 diameter, damage records, material and age) was proposed. For instance, although PVC pipes were
566 dominant (67%), there was an important proportion of AC pipes (33%), which represent a public
567 health risk (Andersen *et al.*, 1993), and are more likely to break (Wang and Cullimore, 2010) (e.g.
568 37% of water losses were due to leaks in AC pipes in the Napoca municipality (Romania)
569 (Aşchilean *et al.*, 2017). Despite the high investment costs associated to pipe rehabilitation, in the
570 long term, this can represent a reduction in the variable costs associated to the decrease in the
571 energy consumption and repair of social damages. This water loss strategy was financially assessed
572 as part of this study together with other Pressure Management interventions (Alt2), providing an
573 IRR of 50% and PP of 3 years. This is a critical strategy to contribute to sustainable urban

574 development, and can prevent intermittent water supply, degradation of water quality and higher
575 operational costs for service providers (Tlili and Nafi, 2012).

576 Considering that the majority of losses in this system were associated to leakage and due to the
577 direct relation between flow and pressure, the implementation of a hydraulic sectorization was
578 proposed as an alternative with high potential to reduce real losses, due to the ability to control and
579 manage pressure by implementing districts in the distribution network (Aldana, 2017). This
580 alternative can be complemented by installing fittings such as pressure reducing valves, isolating
581 valves and bulk meters (Samir *et al.*, 2017). This is recognized as a popular and effective strategy,
582 and has been implemented in urban cities in Colombia, such as Bogotá, achieving reductions in
583 losses from 48% to 22%, associated to the decrease on pressure and leakage (Saldarriaga and Salas,
584 2003).

585 The financial analysis performed, despite being based on several assumptions and not considering
586 costs such as maintenance and revenue loss caused by the reduction on the pressure-dependent
587 component of water demand (e.g. (Kanakoudis and Gonelas, 2016)), it is a starting point for
588 improved decision making. The results obtained are appealing for the utility managers, since the
589 proposed alternatives generate a positive net cash flow from year 3 to 5.

590 Table 9 compares financial indicators, from different water losses reduction projects carried out in
591 developing countries. The results show auspicious financial feasibility in terms of PP, with values
592 ranging from 2 to 10 years.

593 By comparing the results of this study with those reported from systems in other developing
594 countries, the scarce representation of small utilities is evident (most studies are from systems
595 serving populations above 50,000 people). However, in all cases Payback Periods are less than 10
596 years. The difference among cases in the % of *SIV* reduction, which varies from around 7 to 33%,
597 could be associated to the infrastructure, methodologies and assumptions in each study. Even when

598 the accuracy of the results from this study can be improved with future research, this attempt helped
599 to identify needs on information, infrastructure, monitoring, maintenance and administration to
600 improve the understanding and quantification of the water losses magnitude and its components. In
601 addition, progressing on environmental valuation associated to water losses due to leakage, should
602 start to be included in these analysis (Xu *et al.*, 2014).

603 **Conclusions**

604 Research presented in this paper addressed water scarcity in a water system from the perspective of
605 demand, which is opposite to the supply perspective, typically adopted in small-municipalities from
606 developing countries, due to the lack of data, technical capacity and political will. For this, a Water
607 Balance was carried using the IWA methodology, complemented with MNF analysis to obtain
608 values of water losses from two approaches (Top-down and Bottom-up). The use of these
609 recognized, standardised and widely adopted methodologies allowed benchmarking, which is a
610 valuable improvement tool.

611 The study case had most of the characteristics of systems from small utilities in developing
612 countries, which make managers believe the water loss problem is impossible to address, leading to
613 inaction: poorly structured and maintained network; insufficient information on pipe characteristics,
614 age, valve locations, connections, and flows; lack of modern tools and techniques for leakage
615 detection and control; outdated and uncomplete map; deficient metering; and lack of flow and
616 pressure monitoring. Despite these challenges, water loss assessment methodologies were used,
617 providing results on the water balance components that increase system knowledge and help to
618 devise strategies to improve the information on the system and the level of water loss.

619 Water Balance and MNF analysis are commonly used in systems from developed countries or large
620 cities from developing countries, which have in place updated information on the distribution
621 network, commercial databases regarding customers, GIS, and online schemes to capture

622 information such as flows and pressures at different locations. To overcome the lack of most of this
623 information in the system under study, a variety of methodologies and tools were used. In particular,
624 GIS, with its GisRed extension, allowed optimizing activities in the distribution network modelling,
625 using the maps from the distribution network, to establish the nodes. In addition, GIS was used to
626 estimate the nodal demand through the preparation of an address geocodifier, which allowed spatial
627 location of each customer and from allocation of customers' demand to different areas related to the
628 nodes defined in the distribution system. Therefore, this research provides a reference for small
629 utilities to approach water balance studies when the basic information has to be collected.

630 Results highlighted estimated water losses, which were around 46%, a higher value compared to
631 what is recommended by the Colombian standards, and the goal for developing countries. However,
632 it was consistent with values found in distribution networks of capital cities from developing
633 countries. The results highlight the importance of addressing leakage, which in this case, was 92%
634 of the real losses, for which pressure management can be an effective solution, since high pressures
635 are strongly linked to breaks and thus, water losses. The process developed shows that it is possible
636 to develop this type of research even in small and scarce-data systems, since information gaps can
637 be progressively filled, and such approaches are the basis of informed decision-making under
638 uncertainty that can lead to improvements in service provision and reducing water scarcity.
639 Furthermore, the alternatives considered for water loss control are promising in financial terms,
640 leading to the rapid recovery of investments.

641 **Data Availability**

642 Data, models and code generated and used during the study may be available from the
643 corresponding author by request on a case by case basis.

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Table 1. Distribution and consumption of customers according to their category

Category	Number	Proportion from the total number (%)	Billed Authorized Consumption (Bac) [m ³ /month]	Proportion of consumption from total (%)
Residential	4,140	88.8	52,937	83.2
Industrial	6	0.13	121	0.19
Commercial	480	10.3	7,128	11.2
Institutional	36	0.77	3,438	5.4
Total	4,662	100	63,624	100

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Note: Stratum 1: 979 customers (consumption 12,576 m³/month); Stratum 2: 2,581 customers (consumption 33,251 m³/month); Stratum 3: 573 customers (consumption 7,024 m³/month); Stratum 4: 7 customers (consumption 86 m³/month).

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In Málaga there are no customers in stratum 5 and 6.

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Total refers to the total water consumption in m³/month of the population according to the average consumption in each customer category.

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Table 2. Distribution of the monthly water consumption in the study area

Range average consumption [m ³ /month]	N° customers	%	% Acum. customers	Total water consumption [m ³ /months]	%	% Cummulated. [m ³ /months]
0-10	1,768	37.9	37.9	9,143	14.4	14.4
10-20	2,255	48.4	86.3	30,978	48.7	63.1
20-30	429	9.20	95.5	10,153	15.9	79.0
30-40	98	2.10	97.6	3,331	5.24	84.2
40-50	51	1.09	98.7	2,262	3.60	87.8
50-100	41	0.88	99.6	2,764	4.34	92.2
≥100	20	0.43	100	4,993	7.85	100

TOTAL	4,662	100	63,624	100
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Table 3. System input volume per month

Month	System Input Volume (SIV) [m³/month]	Authorised consumption (Ac) [m³/month]
October 2016	115,800	64,030
November 2016	118,200	51,410
December 2016	118,600	59,005
January 2017	131,100	60,547
February 2017	114,100	78,996
March 2017	116,100	67,759

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Table 4. Authorised consumption according to customer category and stratum

Category	Bmc [m³/month]	Customer
Stratum 1	8,119	642
Stratum 2	24,061	1,776
Stratum 3	5,050	369
Stratum 4	86	7
Industrial	95	4
Commercial	5,473	301
Institutional	1,559	19
Total	44,443	3,118

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Table 5. Volume of losses due to meter functioning issues

Customer meter status	Estimated real volumes [m ³ /month]	Billed volume [m ³ /month]	Losses [m ³ /month]
Zero reading	748	0	748
Stopped meter	14,993	14,306	686
Readings to be checked	1,482	1,081	401
Lack of meter	1,900	1,706	194
Covered meter	130	161	31
Broken tachometer	55	40	14
Poor condition meter	990	914	77
Inverted meter	27	21	7
Total	20,325	18,229	2,096

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Table 6. Water balance for the average month in period October 2016 – March 2017

	Billed authorised consumption (Bac)	Billed metered consumption (Bmc) (including water exported) (44,442 m ³ /month)	Billed	Revenue water
Authorised consumption (Ac)	(63,624 m ³ /month)	Billed unmetered consumption (Buc) (19,182 m ³ /month)		
(63,624 m ³ /month)	Unbilled authorised consumption (Uac)	Unbilled metered consumption (Umc) (0 m ³ /month)	Commercial losses	
		Unbilled unmetered consumption (Uuc)		

System	(0 m ³ /month)	(0 m ³ /month)	Non-revenue water
Input			
Volume (SIV)		Unauthorised consumption (Uc)	
(118,982 m ³ /month)		(n.e., assumed 0 m ³ /month)	
	Apparent losses	Customer metering inaccuracies	
	(A1)	(1,378 m ³ /month)	
Water losses	(4,402 m ³ /month)	Data handling and billing errors (Dhbe)	
	(L)	(3,024 m ³ /month)	
(55,358 m ³ /month)	Real losses	Leakage on transmission and/or distribution mains	
	(R1)	Leakage and overflow at utility's storage tanks	Technical losses
	(50,956 m ³ /month)	Leakage on service connections up to point of customer metering	

844 Note: n.e: not estimated

845 **Table 7.** Requirements for the subsectors proposed for pressure management in the distribution
846 network

Subsector	Description
S01	Permanent isolating valves, bulk meter to control consumption and cut valves to regulate flow.
S02	Permanent isolating valves. Pressure control is not required since this was in the admissible range.
S03	Pressure reducing valve of 1½" (outlet pressure 40 m) and permanent isolating valves.
S04	Permanent isolating valves, pressure reducing valve of 2" (outlet pressure 20 m) and bulk meter to control water consumption.
S05	Pressure reducing valve of 2½" (outlet pressure 30 m) and permanent isolating valves.
S06	Pressure reducing valve of 2" (outlet pressure 30 m) and permanent isolating valves.

S07 Permanent isolating valves. Pressure control valves are not required.

847 **Table 8.** Financial projection for water loss reduction alternatives

Year	Income (USD) ¹			Initial Investment (USD)			Net cash flow accumulated (USD) ²		
	Alt 1	Alt 2	Alt 3	Alt 1	Alt 2	Alt 3	Alt 1	Alt 2	Alt 3
0	-	-	-	48,488	81,838	130,326	-48,488	-81,838	-130,326
1	9,076	37,397	46,472	-	-	-	-39,412	-44,442	-83,854
2	9,453	38,952	48,406				-29,959	-5,489	-35,448
3	9,846	40,573	50,419				-20,113	35,084	14,971
4	10,256	42,261	52,517	-	-	-	-9,856	77,345	67,488
5	10,683	44,019	54,702	-	-	-	825	121,363	122,190
15	16,058	66,168	82,226	-	-	-	135,415	675,945	811,360

848 ¹ Income comes from reduced SIV: Alt 1(4,402 m³/month), Alt 2(18,138 m³/month), Alt 3(22,540 m³/month).

849 ²Financial indicators NPV, PP, IRR: Alt 1: 85,953 USD, 5 years, 21%. Alt 2: 468,142 USD, 3 years, 50%. Alt 3: 554,097
850 USD, 3 years, 39%.

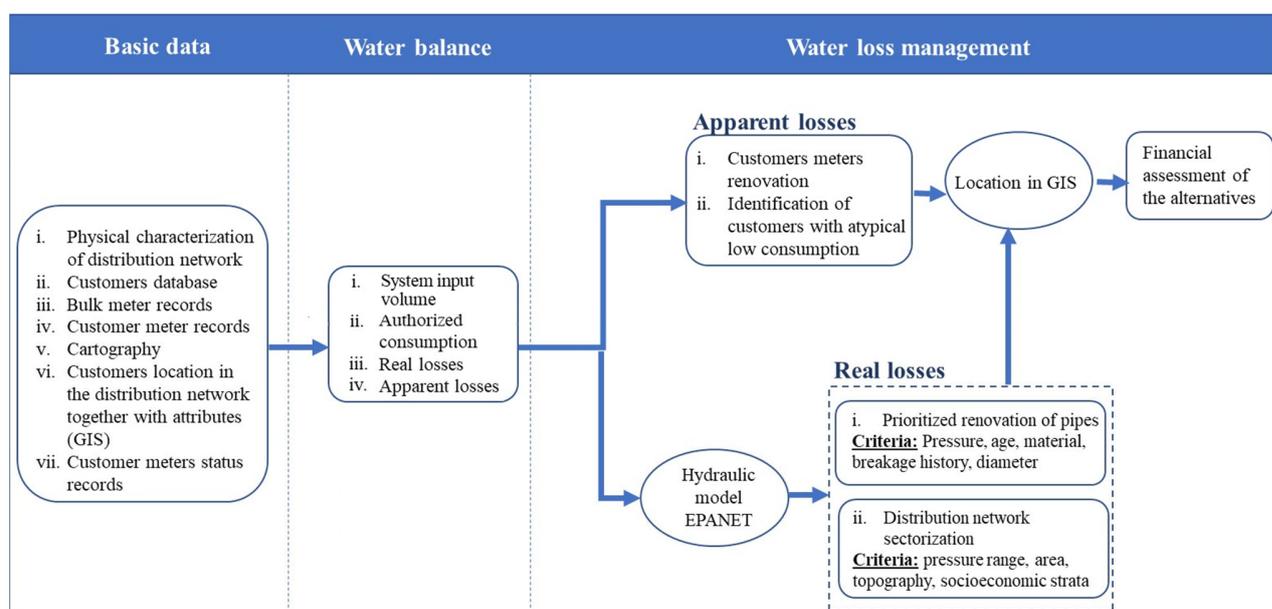
851 **Table 9.** Financial indicators of water loss management strategies from different study cases in
852 developing countries

Location	Population served	Alternatives description	Water Savings % SIV	Results*	Reference
Kozani, Greece	50,000	Sectorization (DMAs) by installing pressure reducing valves.	33	PP 2 years	Kanakoudis and Gonelas (2016)
Chipata, Zambia	84,633	Water audit, leak detection surveys, repair of the backlog leaks, sectorization, and pipe replacement.	11	PP 2.6 years	Wyatt (2010)

New Providence, Bahamas	271,600	Pump control, bulk meter replacement, sectorization, leak detection and repair.	25	PP 9.6 years, IRR (10) 46%	Wyatt (2018)
Silay City, Philippines	21,899	Water audit, leak detection surveys, repair of the backlog leaks, sectorization and pipe replacement	28	PP 5.1 years	Wyatt (2010)
Kampala, Uganda	1,215,273	Customer meter replacement and leak detection survey	8	PP 1.0 year	Wyatt (2010)
Colombia	20,830	Customer meter replacement, sectorization and pipe replacement.	19	PP 3 years, IRR average (15) 39 %	This research

853 * PP payback period, IRR internal rate of return at specified year. All systems had 24 hours of supply.

854 **Figure 1.** Methodological summary



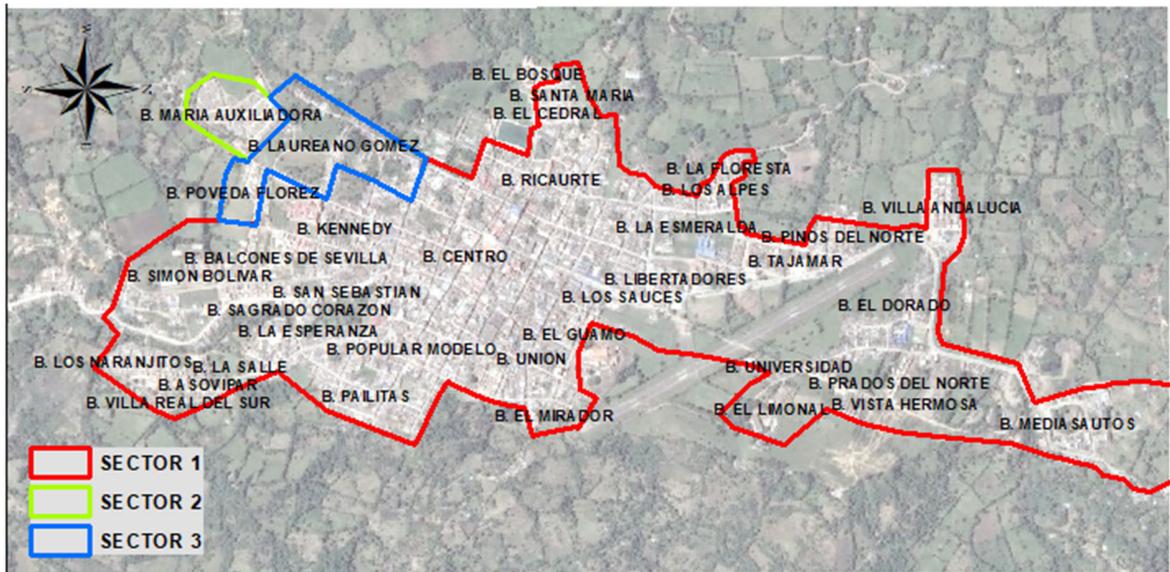
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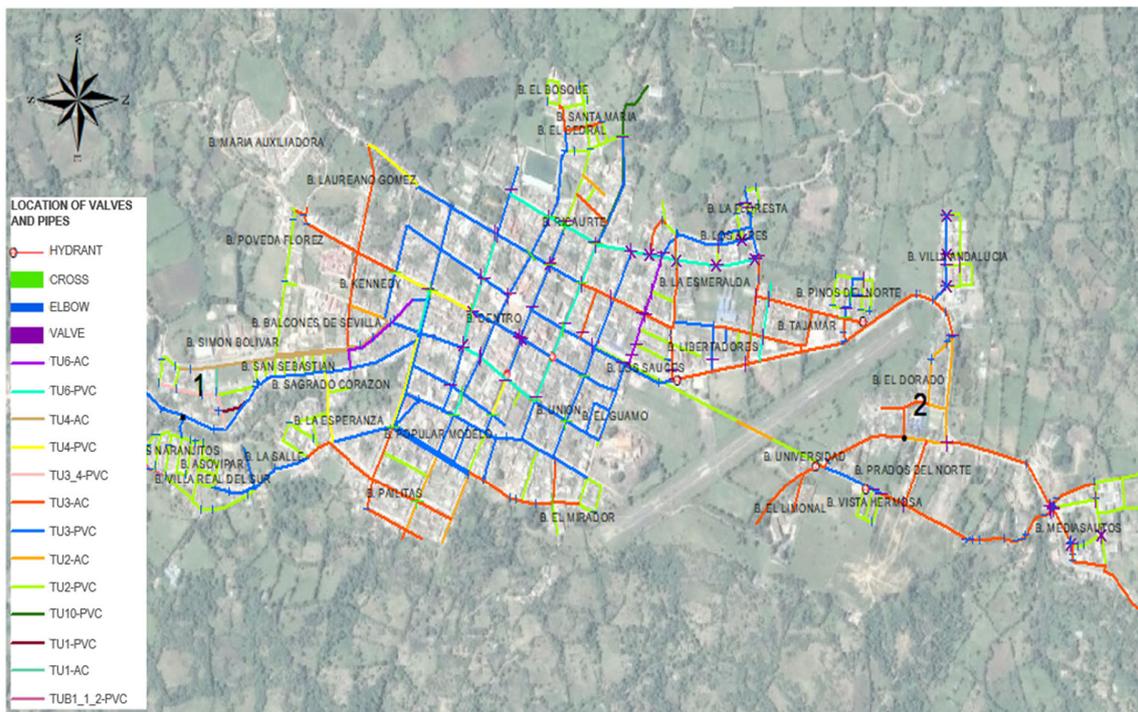
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859 **Figure 2.** Sectors of the water distribution network for Malaga municipality



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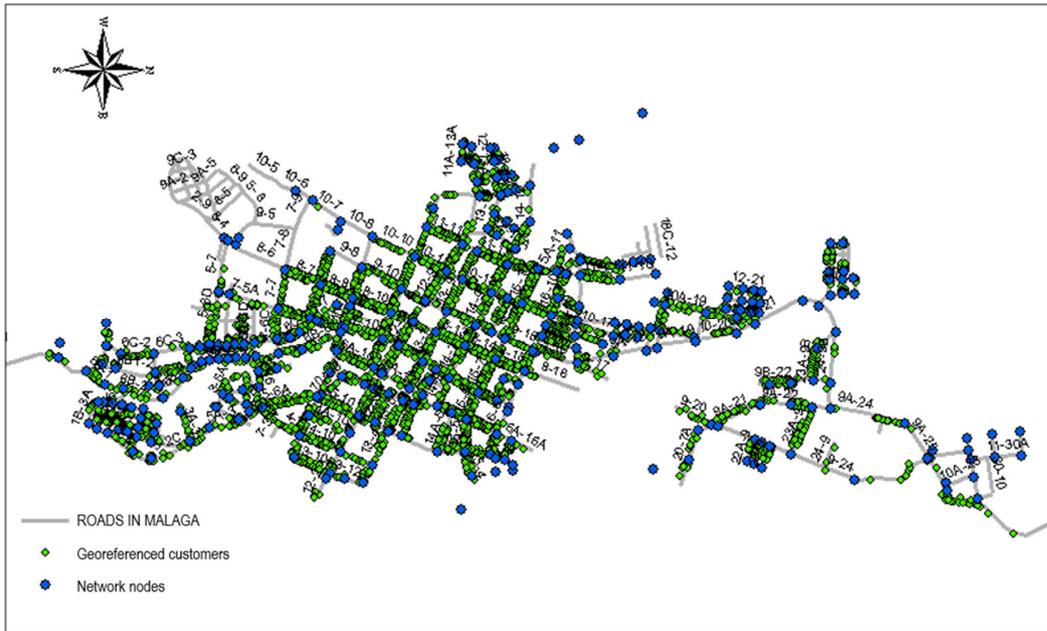
861 **Figure 3.** Pipes and valves in the distribution network



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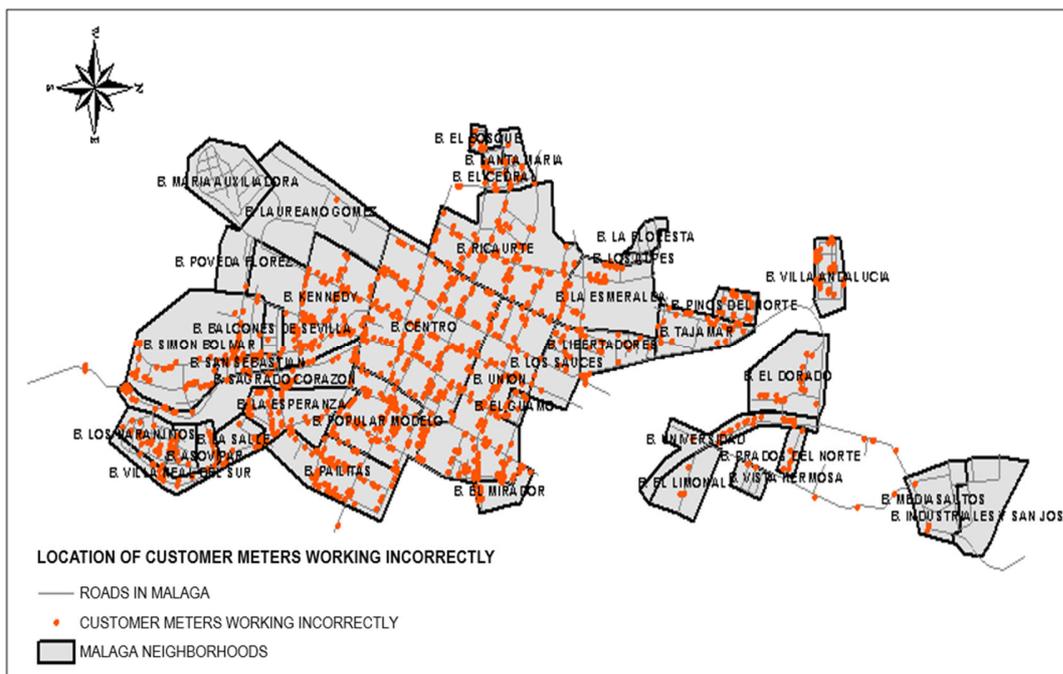
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864 **Figure 4.** Georeferenced customers in the water supply system



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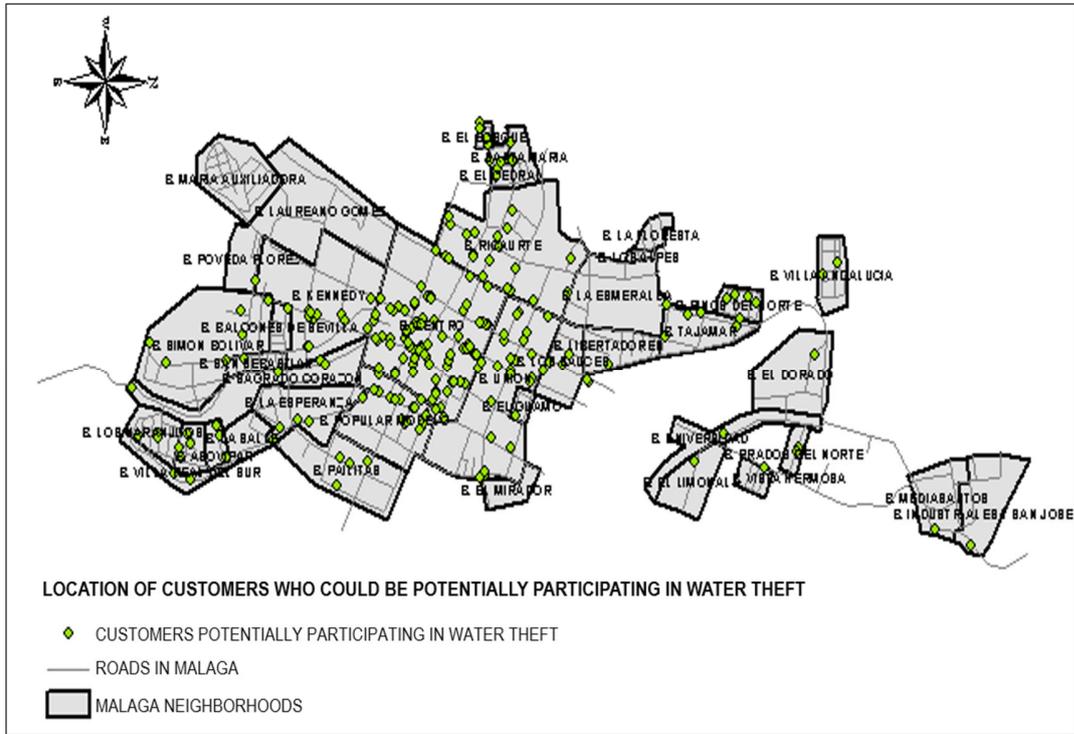
866 **Figure 5.** Spatial location of customer meters working incorrectly



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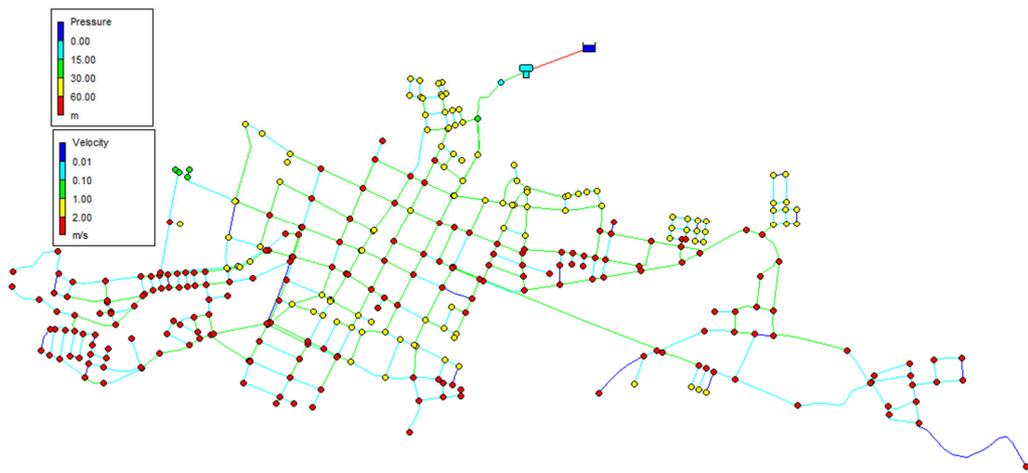
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869 **Figure 6.** Spatial location of customers who could be potentially participating in water theft



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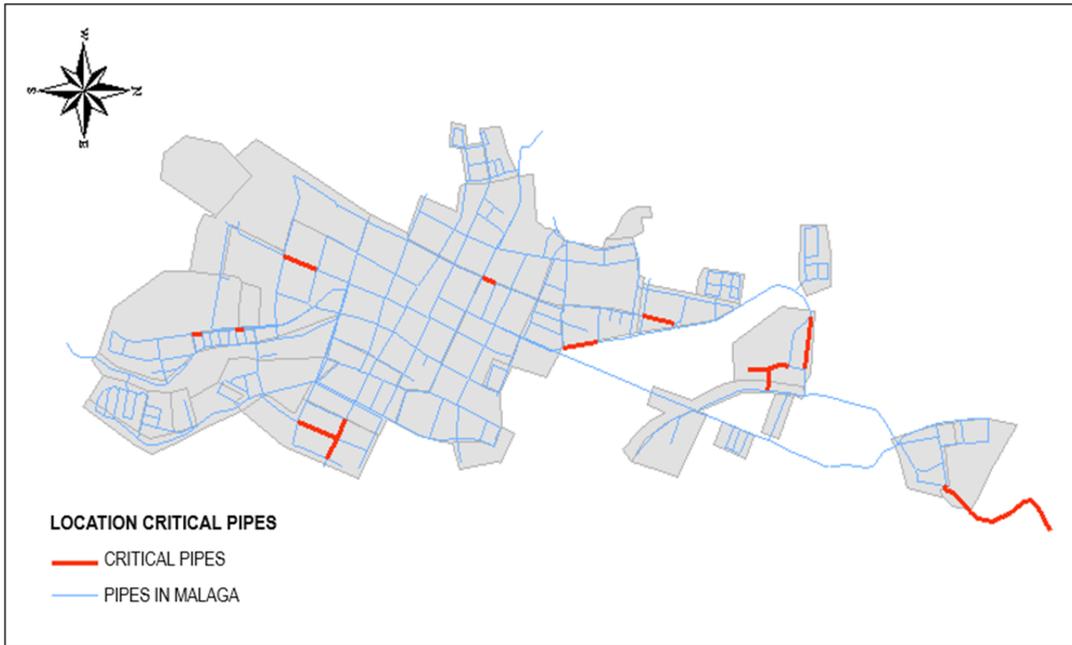
871 **Figure 7.** Hydraulic modelling of the distribution network



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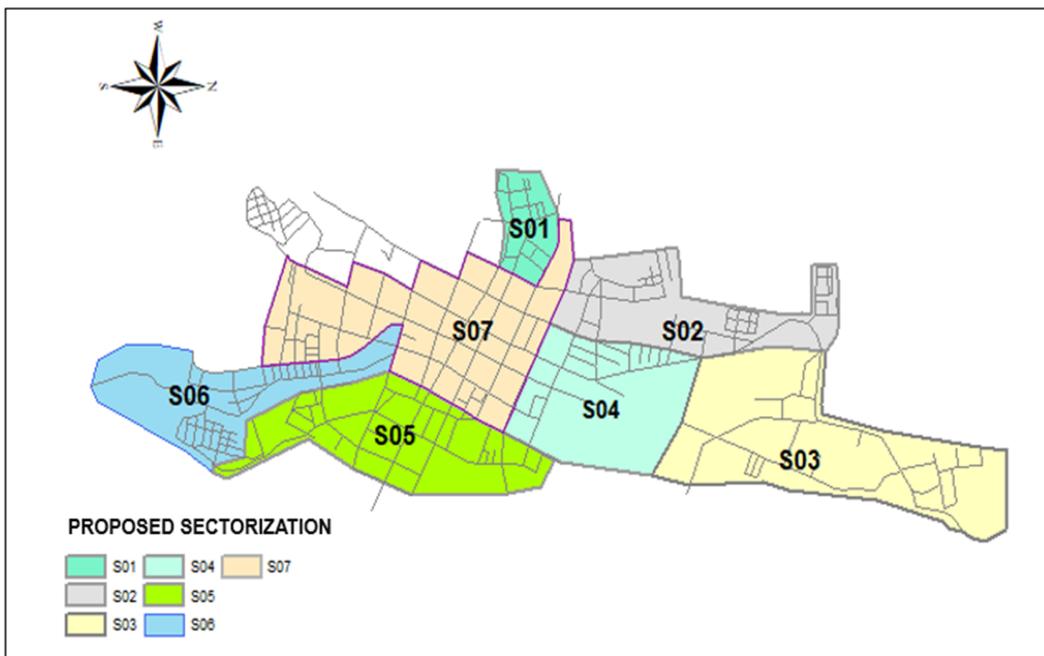
874 **Figure 8.** Pipes that fulfil critical conditions for renovation



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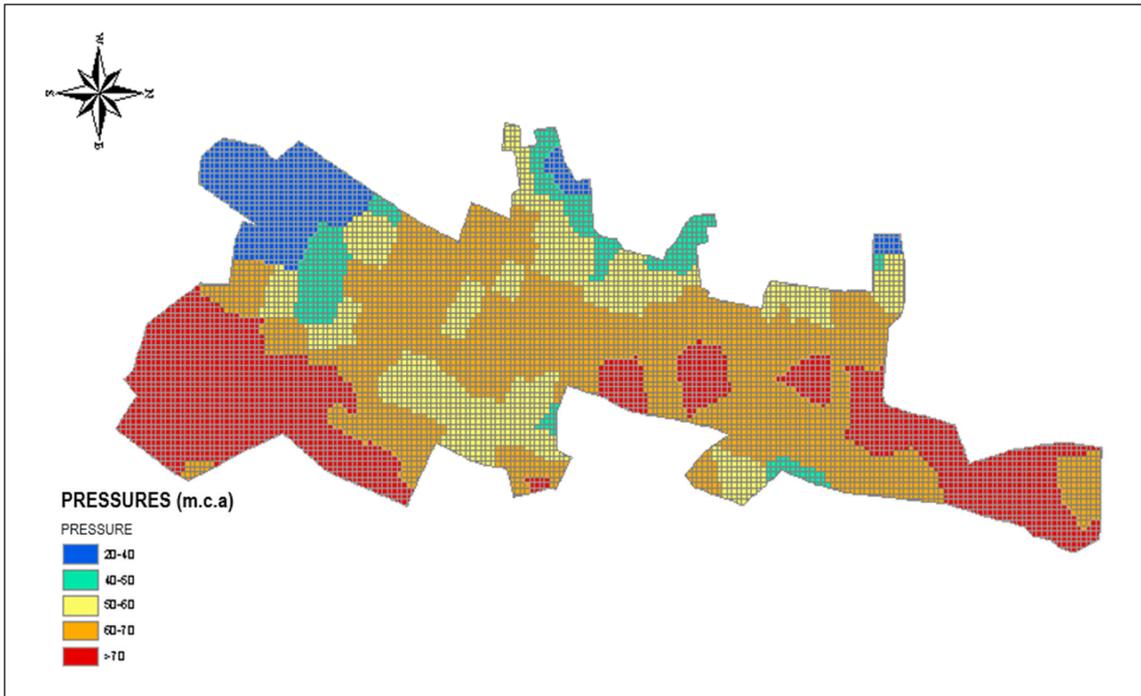
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877 **Figure 9.** Network sectorization for proposed pressure management strategy



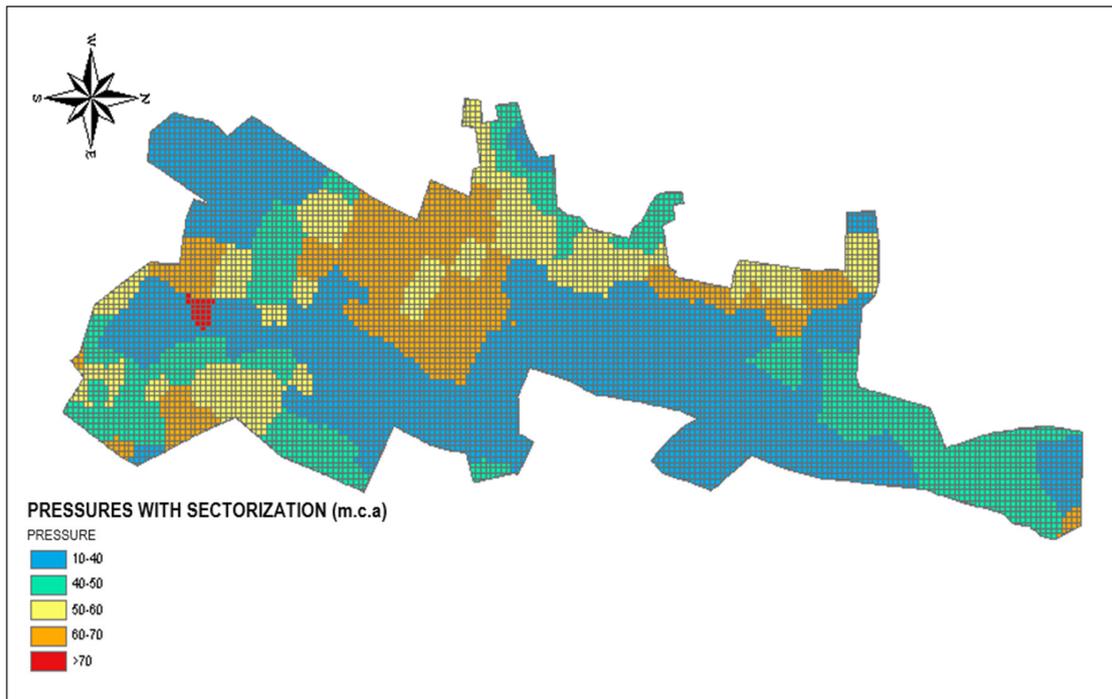
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879 **Figure 10.** Current pressure of the distribution network



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881 **Figure 11.** Pressure distribution with the proposed sectorization strategy.



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